

# **Philanthropy, Fund Raising, And The American Capital Campaign: A Practical Guide By G. David Gearhart**

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**home page | philanthropy works** - I learned so much about the nuances of major donor interactions through *Philanthropy Works* and will recommend courses to others.

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**partnering science with fund raising improves** - ATLANTA Effective fund raising today starts with good data, said Keith Barsuhn during a Nonprofit Forum held in May at the Andrew Young School of Policy

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**the capital campaign in higher education. a** - Gearhart, G. David. Chapter 1 provides an overview of a capital campaign and Chapter 9 reviews post-campaign plans including an agenda for future fund raising.

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